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August 11, 2010

Ethan Bynoe
Account Manager
Arizona Digital Products, Inc.
7729 East Greenway Road Suite 300
Scottsdale, AZ 85260

To Whom It May Concern:

This reference letter is for services rendered our company by Arizona Digital Products, Inc. per Ethan Bynoe. It should be noted that we have been very pleased with the introductions and service received to date.

Ethan was one of the first office equipment vendors to contact me directly about our office needs. I found his interactions to be both professional and courteous. In fact, in my earliest notes on considering future vendors, I wrote that he was my forerunner for his timely follow up and helpful nature. I could tell he cared about getting our business and as the relationship has grown, in keeping it.

I have been appreciative of the awareness shown for busy schedules and immediate needs. I feel that Ethan has time and again gone above and beyond to earn our business from competitive quotes to follow up and installation. The equipment has been an asset to our business and the peace of mind knowing it will be maintained and serviced is wonderful. All the items promised have been delivered with integrity.

I can honestly say I've enjoyed the interactions and business relationship with Ethan and am happy to be considered a contact for reference. I have no reservations recommending the company, the products or Ethan's services.

Sincerely,

A handwritten signature in blue ink that reads 'Holly Schwendiman'.

Holly Schwendiman
Office Administrator
480-633-7187